



Summus Technologies



## Summus Technologies and Dell Technologies Transform University Data Storage with Dell APEX Solutions

Sugar Land, TX – August 19, 2024 – Summus Technologies proudly announces a major achievement in its technology solutions portfolio: the successful procurement of the first Dell APEX as-a-service solution through a DIR contract. This groundbreaking achievement not only simplifies data management for SLED institutions but also sets a new standard for contract utilization positioning Summus Industries as an industry trailblazer.



Summus Technologies, in collaboration with Dell Technologies, has successfully pioneered the introduction of Dell APEX solutions through a DIR contract to two prominent university institutions. Dell APEX's outcome-based model provides a 'pay-for-what-you-use' service, allowing our customers to achieve their data storage needs, lessening the complexities of managing the underlying technology.

"We are thrilled to reach this milestone and to support our customers with Dell APEX through the DIR contract," said Chris Fischler, VP of Technology Solutions at Summus Technologies. "Our team's dedication and collaboration with Dell Technologies have made this achievement possible."

### About Summus Technologies

Summus Technologies is an industry-leading provider of technology products and services, specializing in streamlining procurement processes.

For more information, please contact: Fabiola Tillman



(281) 640-1765



marketing@summusindustries.com